



# WORKFORCE SOLUTIONS

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## Apprenticeship Expansion Grant Bid #AEG-1

### What is the Apprenticeship Expansion Grant?

Apprenticeship is a time-honored approach to training skilled workers through a combination of On-the-Job Training and classroom instruction. Apprenticeship programs can be delivered through various approaches including time-based, competency or hybrid. Both the competency and hybrid approaches help to expedite the training based on the skill level of the apprentice.

The NYS Department of Labor (NYSDOL) has committed up to \$4.2 million to expand New York State Registered Apprenticeships (RA) by increasing employment opportunities for approximately 800 new apprentices aged 18 and over, with a focus on underrepresented populations. These new apprentices will enter into trades in high-demand occupations.

Applicants may apply for up to \$100,000 for each award, where up to \$5,000 per apprentice is allowed to cover costs associated with training apprentices, including:

- Related Instruction
- On-the-Job Training with reimbursement based on business size:
  - For businesses with 100 or fewer employees the cap is 75% reimbursement of the wage rate of the apprentice
  - For businesses with more than 100 employees the cap is 50% reimbursement of the wage rate of the apprentice
- \*\* Please note that if the apprentice hourly wage rate exceeds NYS's average hourly wage rate of \$27.42 then the reimbursement rate must be calculated using the \$27.42 capped rate
- Books
- Tools.

If sufficient funding remains available, awardees may reapply after achieving 80% expenditure or 80% enrollments.

### Who is Eligible to Apply for Funding?

An eligible applicant must be: a Sponsor of an active or probationary NYS RA program; a lead applicant designated by a Sponsor of an active or probationary NYS RA group program; or be an applicant for a NYS RA program whose application has been received by the NYSDOL and posted on the NYSDOL website for public comment.

### What is an Apprenticeship Sponsor?

A sponsor is an employer, a single employer and a union, a group of employers, or a Joint Apprenticeship Committee (JAC) representing both employers and a union or unions, which has the ability to train apprentices, and which is recognized as such by the Commissioner through the registration of a program. Apprenticeship sponsors establish their own recruitment and selection standards for hiring apprentices.

NYSDOL staff can provide technical assistance in setting up **your** own apprenticeship training program.

### How Do I Apply to Participate in the Grant?

The Request for Applications is available through the Grants Gateway (<https://grantsgateway.ny.gov>) or the at (<https://labor.ny.gov/businessservices/funding.shtm>). Applications will be accepted on an on-going basis through March 29, 2019.

Contact information is available at:  
<https://labor.ny.gov/apprenticeship/contactus.shtm>.

## Empire State Apprenticeship Tax Credit Program

In addition to the Apprenticeship training incentive, certified employers/sponsors can also receive tax credits for their qualified apprentices.

A certified employer may be entitled to one of the following tax credits for each year a qualified apprentice participates in the ESATC program:

<u>Apprentice Tax Credit:</u> <b>OR</b> <u>Disadvantaged Youth Credit**:</u>	
• 1st Year = \$2,000	• 1st Year = \$5,000
• 2nd Year = \$3,000	• 2nd Year = \$6,000
• 3rd Year = \$4,000	• 3rd Year = \$7,000
• 4th Year = \$5,000	• 4th Year = \$7,000
• 5th Year = \$6,000	• 5th Year = \$7,000

\*\*Eligibility for Disadvantaged Youth can be found at:  
<https://labor.ny.gov/apprenticeship/pdfs/ESATC-Factsheet.pdf>

### Mentor Tax Credit:

An additional tax credit of \$500 for each apprentice who is counseled by a Mentor for the full calendar year.

### What If I Have Questions?

For more information about the program or for help with the application, call 877-226-5724 or e-mail [ESATC@labor.ny.gov](mailto:ESATC@labor.ny.gov).

**Let us help YOU find YOUR new employees!**  
**Contact Nancy Reccio at 518-842-3676 Ext. 3052 or [nreccio@fmsworkforcesolutions.org](mailto:nreccio@fmsworkforcesolutions.org)**

**Candidate #1**

Dislocated Worker seeking a full-time **Dental Assistant** position. 15 years of dental assisting experience. Professional certifications include DANB Certified Dental Assistant, Radiation Health and Safety, and Infection Control. Exemplary customer service, sterilization, clerical, and OSHA Administration Infection Control skills.

**Proven professional!**

**Candidate #2**

Dislocated Worker seeking a full-time **Program Manager** position. Dependable, efficient professional with proven record of success working in various roles supporting clients and organizations in all facets of administrative roles. Proficient in monitoring program budget, petty cash, spending, supervision, services coordination, case management, and MS Office. Assisted in grant writing. Associates Degree in Criminal Justice and presently working towards a Bachelor's Degree in Human Services.

**Hard worker!**

**Candidate #3**

Dislocated Worker seeking a full-time **Sales** position. Experience as a Sales Manager for an automobile dealership. Developed and implemented marketing strategy for newly launched product lines. Achieved and maintained sales manager certification through manufacturer. Launched sales efforts to interdepartmental teams. Excellent work ethic.

**Eager to get to work!**

**Candidate #4**

Dislocated Worker seeking a full-time **Customer Service Representative** position. Over 20 years of combined experience in customer service, sales, and call center management. Proven track record of providing superior customer service and increasing sales and profitability (exceeding quotas). Demonstrated ability to resolve and diffuse emotionally escalated calls in a high-volume center. Excellent attention to detail and accuracy. Works well both independently and as a team member. High school

graduate. Steady work history.

**A true asset to your team!**

**Candidate #5**

Dislocated Worker seeking a full-time **Route Driver or Production Worker** position. 20 years of production experience. Loaded and unloaded items from machines and conveyors, operated production machinery, verified quality control standards, and manually transferred materials. Drove automobile delivering newspapers. Collected payments and recorded transactions on customer receipts. Resolved customers' complaints. Clean, valid driver's license. High school graduate.

**Ready to go to work!**

**Candidate #6**

Worker seeking a full-time **Warehouse Worker** position. Stocked, staged, and transported goods. Operated fork truck, forklift, stock picker, and PE lift. Verified inventory computations by comparing them to physical counts of stock and investigated discrepancies or adjusted errors. Cleaned and maintained supplies, tools, equipment, and storage areas to ensure compliance with safety regulations. Examined and inspected stock items for wear or defects, reporting any damage to supervisors. Associates Degree in Computer Information Systems.

**Ready to go to work!**



**May  
Unemployment Rates**

	<u>2018</u>	<u>2017</u>
<b>Fulton County</b>	4.6%	5.4%
<b>Montgomery County</b>	4.9%	5.3%
<b>Schoharie County</b>	4.4%	5.0%
<b>New York State</b>	3.7%	4.4%

**\*\*June Unemployment Rates unavailable at time of printing. To view June 2018 rates go to: <http://www.labor.ny.gov> and view press releases**

**Creating Workforce Solutions for YOU!**